

BeyondCorp and Trusted Access

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What came first: Zero Trust or BeyondCorp?

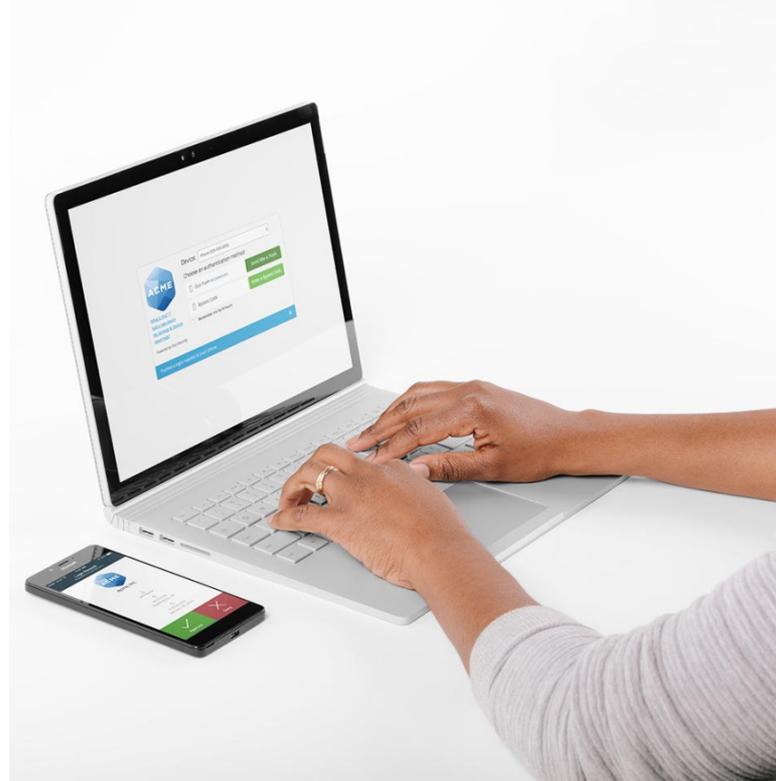
Forrester: (\$500)

<https://www.forrester.com/report/No+More+Chewy+Centers+The+Zero+Trust+Model+Of+Information+Security/-/E-RES56682>

Google: <https://cloud.google.com/beyondcorp/>



What is zero trust and why should I care?



BeyondCorp Mission & Principles

Mission: To have every Google employee work successfully from untrusted networks **WITHOUT** use of a VPN.



Principle 1:

Connecting from a particular network must NOT determine which services you can access.

Principle 2:

**Access to services is granted
based on what we know about
YOU and your DEVICE.**

Principle 3:

All access to services must be authenticated, authorized and encrypted.

Why is Zero Trust Transformational?

- Puts controls closer to the asset
- Applies concept of protecting from the inside-out
Protections aren't defined by where the asset is located
- Protections aren't (typically) defined by where the user is accessing it from
- Properties of user devices is incorporated into the access control rules

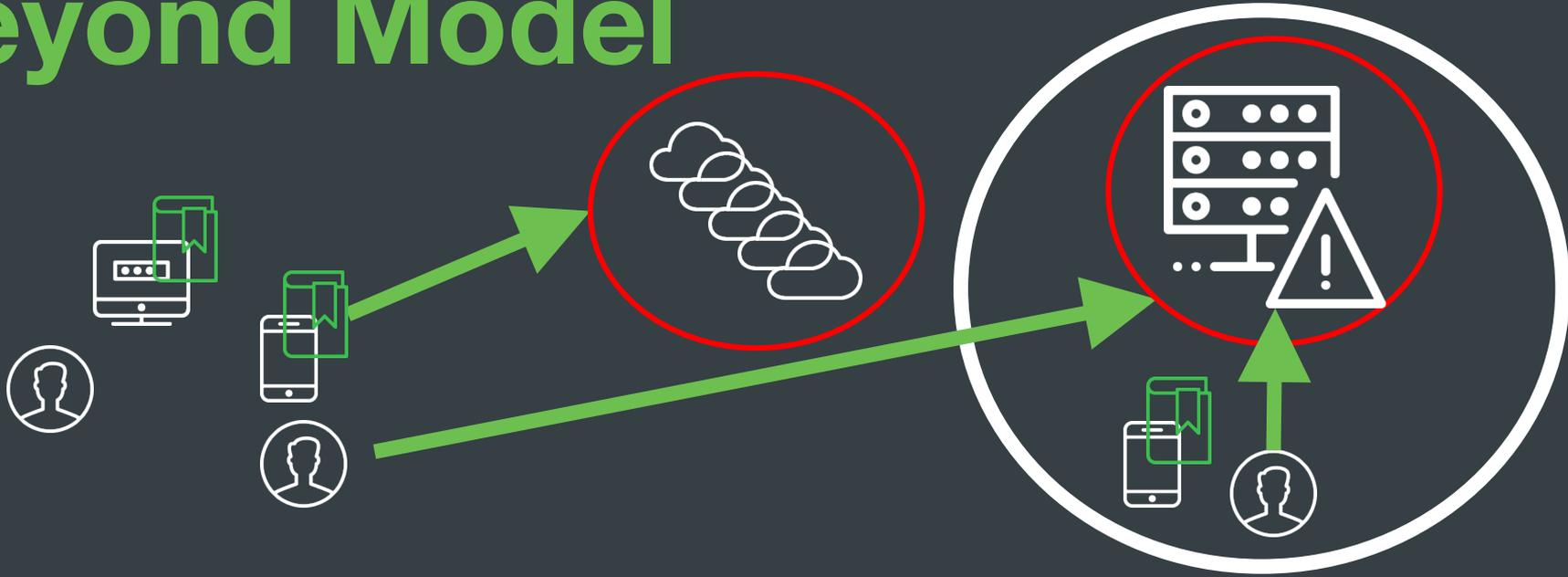


How Does it Help My Business?

- Forces organization to identify critical assets
- Risk-based controls: higher-risk = more layered controls
- Enables organizations to host assets anywhere
- Enables users to access assets from anywhere*
- Controls can be adaptive to the situation
- Enables rapid, secure adoption of new platforms & apps



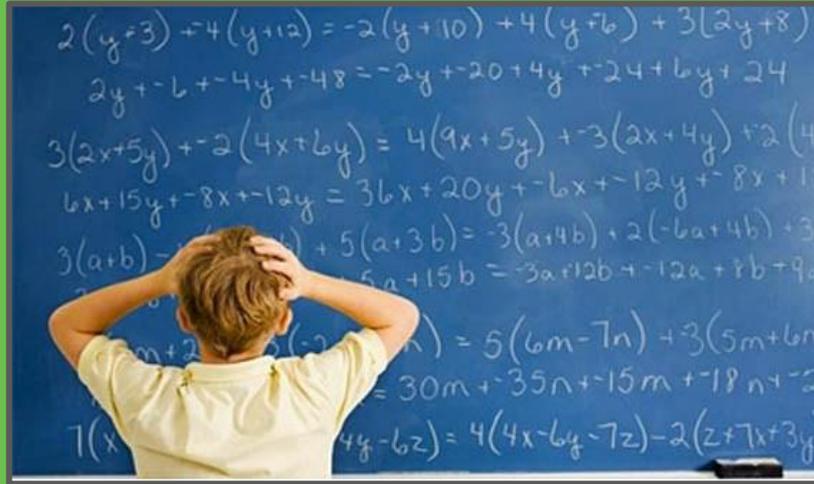
Beyond Model



Lets you protect your assets the same way using the same policies, whether they are accessed internally or externally

**So How Does a
“Normal”
Organization Deploy
Such a Model?**

Task: Translating what seems like



Into

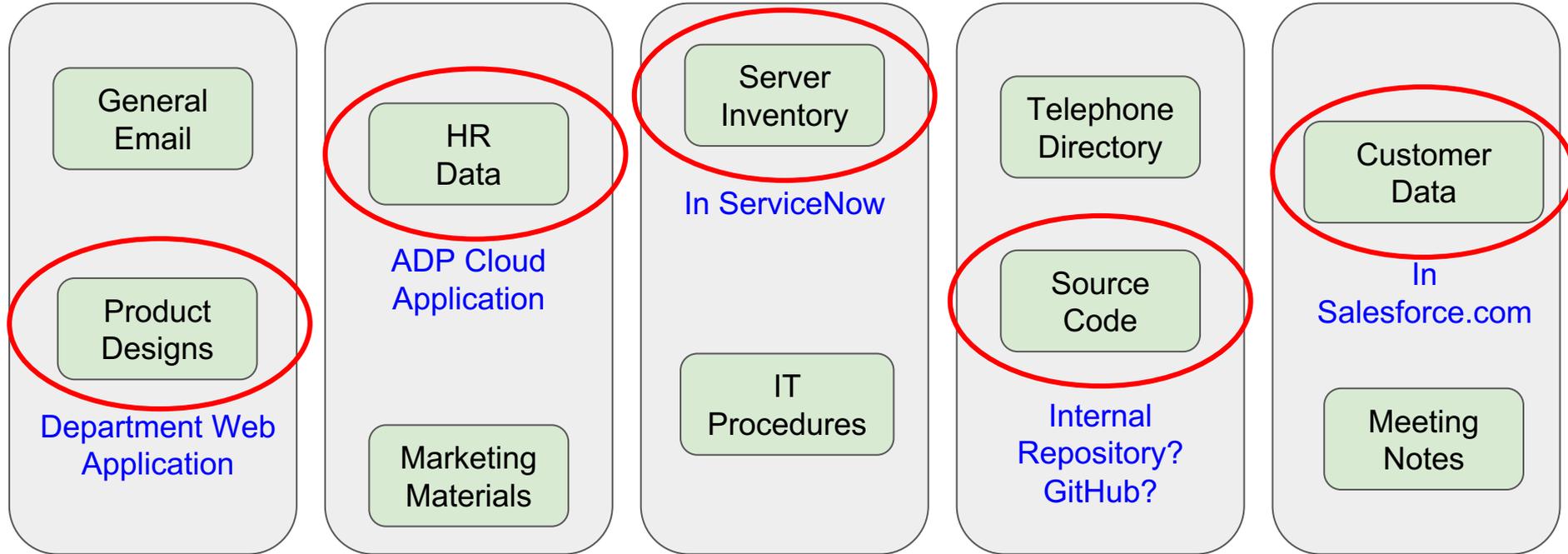
$$2 + 2 = 4$$

Application-centric Security

What are my critical assets?

Where are they?

How much protection is needed?



Establishing User Trust

User Trust

1. Primary auth (AD, LDAP, Azure AD, Google, Okta, etc.)
2. Secondary auth - Duo
3. (other checks - more later)
4. User accesses application
 - Any directory
 - Painless MFA



**What if an outdated PC is
being used?**

**Are you aware of the
devices accessing your
applications?**

Establishing Device(s) Trust

Authentication Flow - BYOD Allowed



Primary device hygiene

1. Operating system current?
2. Browser current?
3. Plugins current?

EVERY device

Company AND Personal

Agentless



Secondary device hygiene

1. OS current?
2. Encrypted?
3. Screen lock enabled?
4. Jailbroken?
5. Fingerprint enabled?

EVERY device

Company AND Personal

App does checks



NO BYOD - DUO Beyond

Detect if a device is managed or unmanaged without installing any agents.

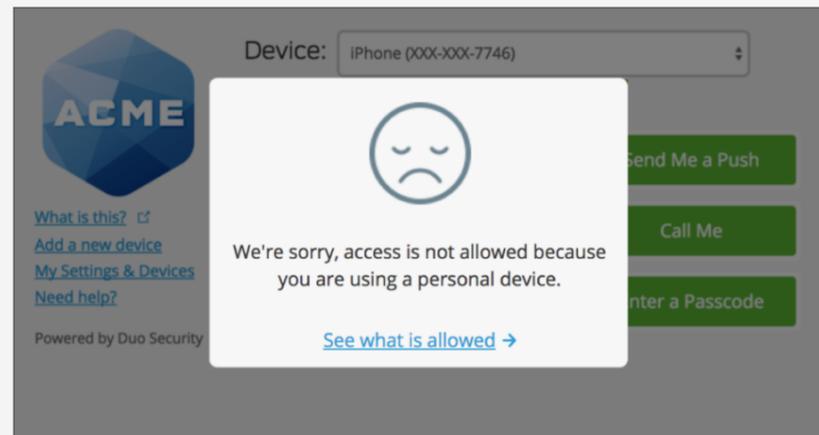
Block access when users use unmanaged devices to access privileged accounts or critical apps.

Provide secure remote access to web-apps without the need for a VPN.
(Duo Network Gateway)

Trusted Endpoints



- 120
Trusted, has Duo certificate
- 67
No Duo certificate
- 13
Unknown



Device Hygiene Demo



User Acceptance

Self-enrollment

Self-remediate devices

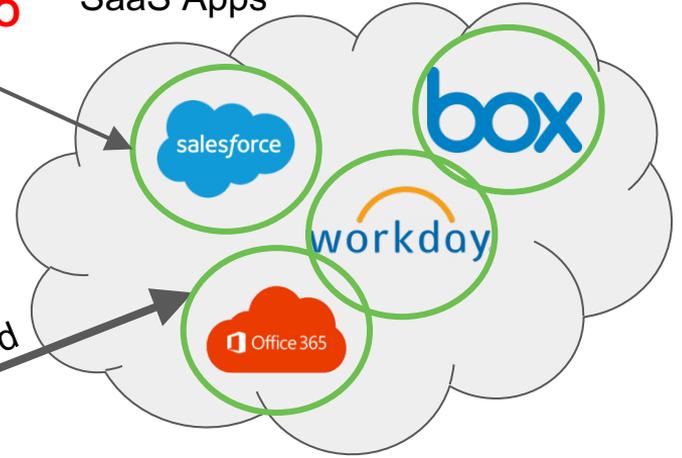
Simple SSO



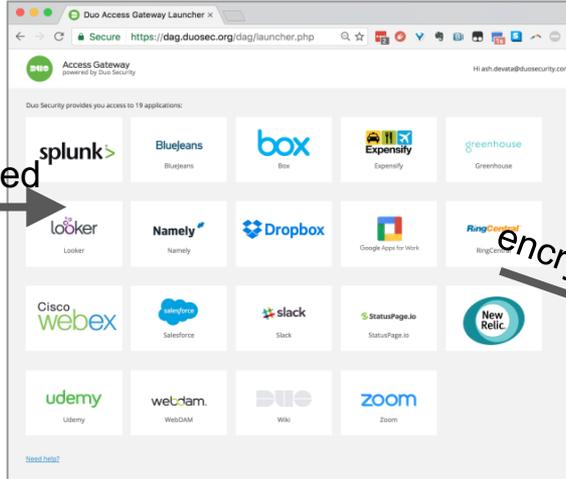
Simple, Convenient

Controls are at the application, not the SSO

SaaS Apps



SSO / Access Proxy



encrypted

encrypted

Network Gateway

encrypted



On-Premise Apps

Reverse proxy access to application only, NOT the entire network



Policy Engine

All assets should NOT be protected equally

It's a waste of precious resources



| Application Control | Payroll | Email | Conference Room App |
|-----------------------|---------|-------|---------------------|
| No remote access? | ✓ | | |
| Corp. managed device? | ✓ | | |
| Location valid? | ✓ | ✓ | ✓ |
| Browser restriction? | ✓ | ✓ | |
| Fingerprint ID? | ✓ | ✓ | |

Enforce Policy Based Controls

Get Granular

- Block anonymous networks, out-of-date browsers and plugins, and rooted or jailbroken devices
- Require users to enable screen-lock and use U2F or push authentication
- Ensure all systems are up-to-date



“Duo lets our organization be able to enforce our corporate security policies on endpoints.”

*Matt Evans, Solution Architect
Kraft & Kennedy*



Efficiency & Enablement

Operational Efficiency with Duo & Beyond Model

- No infrastructure - most operational in 1 day
- Minimal disruption to users
- Easy identification of high risk conditions
- Self-enrollment & self-remediation means fewer help desk calls
- SaaS model provides predictable cost
- Reduce need for MDM and VPN



Admin Console Demo



Wrap it up...

**Do uncomfortable
things...**

**Turn your corporate
network inside out**

Business Enablement with (Duo) Beyond

- Quickly secure applications anywhere
- Fast, secure adoption of business SaaS apps
- Adaptable authentication policies and methods
- Cloud platform scales with business needs

- Using Duo Beyond for M&A activities



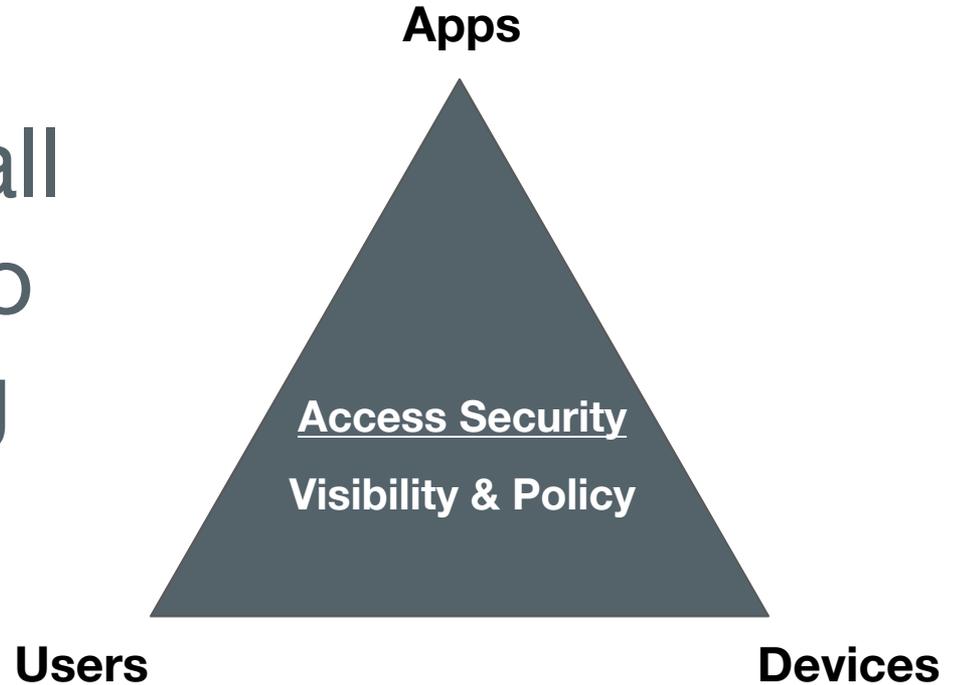
BeyondCorp Critical Security Requirements Checklist

1. **Must protect ALL apps, users and devices without an agent**
2. **Must comply with industry security standards (NIST, FIPS, EPCS, etc.)**
3. **Consistent experience across all applications-O365-VPN-Citrix1**
4. **Flexible authentication methods**
5. **Visibility across ALL devices**
6. **Simple MFA, Easy app access**
7. **Robust user & device policies**
8. **Fast to deploy & simple to manage**
9. **Quickly adopt & secure SaaS business applications**

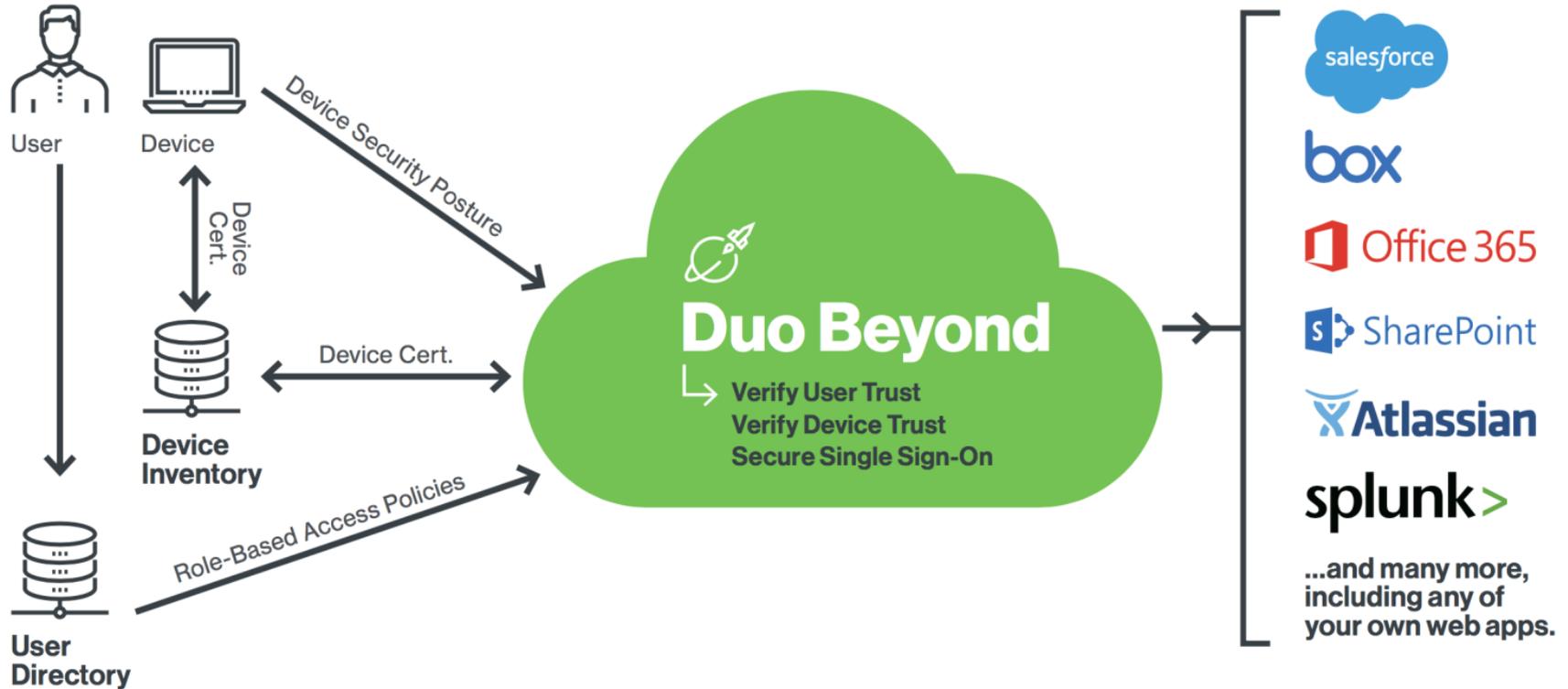


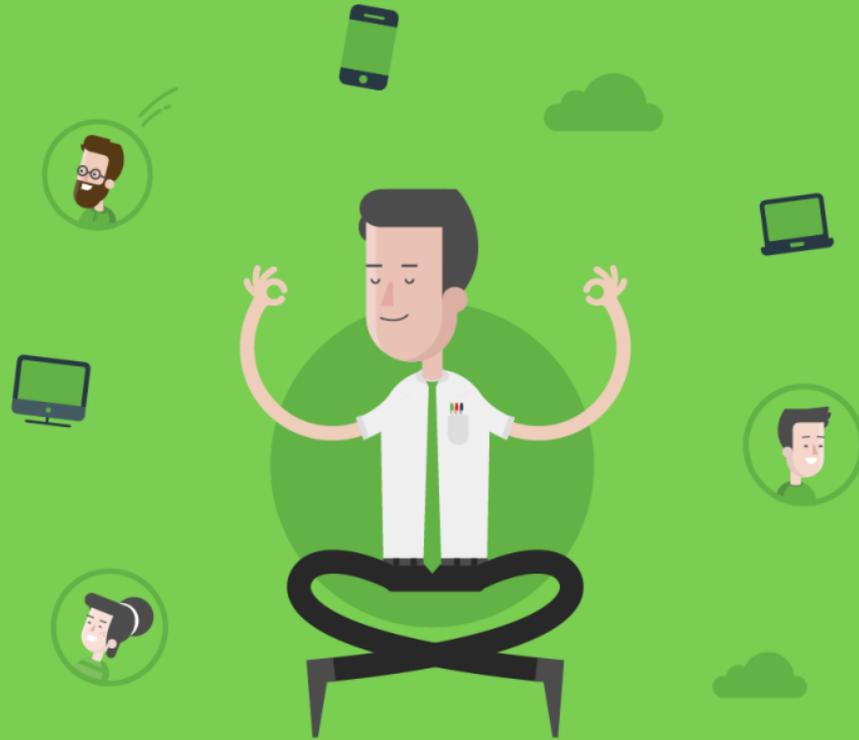
Duo Beyond for Everyone

Secure access for all **users** connecting to any work **app** using any **device**.



Duo Beyond





Security made easy and effective

Thank You!

DUO